

THE OXFORD BUNKER COURSE

PETROSPOT
ACADEMY

A FIVE-DAY INTENSIVE RESIDENTIAL TRAINING COURSE

Taught by a highly professional team of lecturers, guaranteed to enlighten, inform and encourage newcomers to the international bunker industry.



Every May and September

www.petrospot.com/oxford

ENDORSED BY



MEDIA PARTNER

BUNKERSPOT



'Fantastic and really fun - I've learned more this past week than I have in two years! Really well presented and I feel confident to do better in my career'

GB Oils (UK)

QUESTION

How can the *Oxford Bunker Course* offer a better training experience than a 'learn as you work' approach or in-house training?

ANSWER

The *Oxford Bunker Course* offers a week of intensive teaching for newcomers to the bunker and shipping industries provided by industry experts at the top of their game.

It is 100% focused on providing an interactive learning experience through lectures, case studies and scenario exercises. There are no 'working day' distractions – just 'best in the business' teaching and plenty of discussion and Q&A opportunities with highly experienced tutors.

The course is challenging and asks a lot of its students. In return, they receive top-class training which fully prepares them for a career in the bunker sector or gives them a knowledge of marine fuels that will put them one step ahead of their peers in the wider maritime industry.

The bunker business thrives through the building of firm and longstanding business relationships, and the *Oxford Bunker Course* facilitates this by bringing young traders, brokers and suppliers from many companies and countries together – to learn about the industry they are all part of and to network in a series of excellent social events throughout the week.

And our students keep coming back – for advanced or refresher training as their careers progress. So we must be doing something right!



5 DAY COURSE

Price - £3,495

Registrations are subject to VAT at the prevailing rate.

Venue

**Cotswold Lodge Hotel
OXFORD**

REGISTER ONLINE

13 - 17 MAY 2019

REGISTER >

23-27 SEPTEMBER 2019

REGISTER >

A world-renowned intensive residential training course, designed for newcomers to the business and for those who may already have some experience.

What will it cover?

The programme is led by Nigel Draffin (Academy Director), backed by a dedicated team of highly respected experts, spanning every discipline within the international bunker industry. Together, the team ensures that every student leaves the course with a solid understanding and far greater knowledge of the bunker industry.

The programme includes a range of high-quality lectures on the technical, operational, commercial, financial and legal aspects of bunkering, including case studies, discussion groups and practical demonstrations. All students receive comprehensive course documentation for later reference and ongoing training.

Is it right for me?

A full and exciting social programme – including a tour of Oxford and its University and a course dinner – makes this training course one of the best networking opportunities for newcomers. During the week, all students meet and work with the experts and have an extraordinary opportunity to build long-term relationships with their peers from all sectors of the business.

Course fee includes five days' accommodation and meals, a course dinner and other Oxford-specific networking activities, as well as extensive course materials derived from the unique combination of lectures, exercises and tests.



'Beneficial for anyone involved in the bunker world. A good opportunity for everyone who wants to expand his knowledge and experience'

Oldendorff (Germany)

'A fantastic experience from both a work and social perspective. I will recommend the Oxford Bunker Course to anyone joining the bunker industry!'

GAC Bunker Fuels (UK)



COURSE LECTURERS

- **Nigel Draffin**, Technical Consultant, Lecturer and Author, IBIA Board Member (Course Director)
- **Michael Atkinson**, Customer Service Supervisor, Intertek Lintec Shipcare Services
- **Neal Bolton**, Bunker Broker, OceanConnect Marine
- **Peter David**, Technical Consultant, BP Marine
- **Chris Fisher**, Marine Engineering and Bunker Consultant
- **Michael Green**, Global Technical Manager, Intertek Lintec Shipcare Services, IBIA Chairman
- **Paul Millar**, Head of Global Credit, Bomin Group
- **Nelson Peace**, Bunker Broker, OceanConnect Marine
- **Andrew Preston**, Partner, Clyde & Co LLP
- **Ruben Block**, Group Regional Structurer, Bunker Holding A/S
- **Llewellyn Bankes-Hughes**, Managing Director, Petrosport Ltd

COURSE PROGRAMME

Sunday

Arrival at hotel (afternoon / evening)

Monday

- Introduction/Administration/Round Robin
- Introduction to the Bunker Industry
- Course Photograph
- Commercial Introduction
- **Mini Exercise: Bunker Game**
- Operations – Practical Aspects
- International Bunker Industry Association
- Technical Introduction
- **Introduction Quiz**
- **Evening: Oxford Walking Tour**

Tuesday

- Bunker Fuel: Refining & Production
- Specifications: ISO 8217 - Parameters, Levels, Variations, Labs & Test Methods
- **Precision – ISO 4259 with syndicate exercise**
- On Board Handling, Purifying, Blending (featuring Alfa Laval Video)
- Bunker Surveys / Surveyors
- **Mini Case Study**
- Gasoil and Novel Fuels
- **Technical Quiz**
- **Evening: Tour of historic Oxford pubs**

Please note: All students are requested to ensure that their homeward flights and other travel plans allow them to remain in Oxford until the formal course programme ends at 1pm on Friday with the award of course certificates.

Wednesday

- Aspects & Effects of International Control and Regulation of Bunkers
- Uses & Abuses of Credit
- **Mini Case Study**
- The Role of the Major Oil Company
- The Fuel Oil Market
- Alternatives and Scrubbers
- Traders, Brokers & Bankers
- Oil Spills, ISPS, MSDS
- Sampling and Onboard Testing Equipment
- **Commercial Quiz**
- **Evening: Punting on the Isis**

Thursday

- The Buyer's Viewpoint (Owner, Charterer, Manager)
- E-Commerce and Cybercrime
- Bunker Hedging (A Beginner's Guide and some Practical Demonstrations)
- **Bunker Case Study**
- Course Recap
- **Evening: Course Dinner**

Friday

- **Comprehensive Course Quiz**
- Legal Aspects of Bunkering
- Results of Course Quiz, Prize Giving and Certificates
- Course Wrap-up followed by networking lunch



'A great course, everything has been thought of – from course content to social activity. It is a great week to learn and meet new people'

Bominflot (United Arab Emirates)

FACTS AND FIGURES



Over **700 Graduates**



196 Companies *in attendance*



Attendance from **59 Countries**



Graduate occupations range from
Trainee Bunker Traders to Group Directors



Average feedback score – 4.7 out of 5,
including content, speakers and the event overall



Limited course numbers *to create the perfect learning environment*



2 Independent industry association endorsements



'Unique experience!
Anyone working in the
bunker industry should
attend this training course'

Total (France)

WHO WILL ATTEND?

Types of Company: National Oil Companies • Independent Suppliers • Bunker Traders • Brokers • Barge Operators • Shipowners • Major Oil Companies • Shipping Agents • Law Firms • IT Companies • Testing Agencies • Lubricant Suppliers • Transaction Processing • Refiners • Charterers • Fuel Distributors • Storage Companies • Bunkering Services • Ship Managers • Storage & Blending • Government Agency.

Companies Attending in 2004-2018: ABC Atlantic Bunker S.L. • Addax Energy S.A. • Aegean Marine Petroleum • Al-Dawood Shipping Lines Ltd • Al Energy Group • Albemarle Advisors • Alba Petroleum • AMG Petro-Energy Ltd • Angolian Oil Company 'Sonangol' • Armada Shipping S.A. • Arrocha & Associates LF • Arte Bunkering OU • Artemar Inc. • Axxon Fuels • Baggermaatschappij Boskalis BV • Baltic Bunkering Co. • Bebeka U.A. • Bergen Bunkers A.S. • Berkshire Energy • Blackrock Oil & Energy • Bomin Deutschland GmbH & Co KG • KG Bominflot • Bominflot Fujairah LLC • Bominflot S.A. • BP Greece S.A. • BP Marine • BP Southern Africa Pty Ltd • Brilliant Maritime Services • Bunker Holdings Ltd • Bunkers (Gibraltar) Ltd • Bunkerfuels Hellas • Bunkers Marinos del Noroeste S.A. de CV • Cabot Europa GIE • California Advanced Management Services Ltd • Cardiff Tankers (UK) Ltd • Certas Energy UK Ltd • CFB Halifax • Chemoil Corp. • Chartering & Shipping Services Khalil (pvt) Ltd • Clyde & Co LLP • CMA CGM (France) • Cockett Marine Oil • Cockett Marine South Africa • Colon Oil & Services S.A. • Compañía Sud Americana de Vapores (CSAV) • ConocoPhillips Inc. • Curoil NV • A/S Dan-Bunkering Ltd • Davies & Newman Wake Ltd • DCC Oil Ireland • DECAL SpA • DFDS A/S • Dolphin Bunkers ApS • Eitzen Group • Elit Bunker AB • Emo Oil Ltd • Enacol - Cape Verde • Enagas S.A. • Energean • Engen Petroleum Ltd • ENI Refining & Marketing SpA • ENI SpA • Euro-Marine Logistics • Fairstar Heavy Transport • Faisal Marine Oil Services • Fuel & Lubes A/S • Fuel Supplies Maldives Pvt Ltd • GAC Bunker Fuels (Egypt) Ltd • GAC Bunker Fuels (S.A.) Pty Ltd • Galp Energia S.A. • Gazpromneft Marine Bunker Ltd • GB Oils Ltd • Gearbulk Ltd • Gibraltar Port Authority • Global Risk Management • Grupa TOTOS S.A. • Hapag-Lloyd AG • Hanseatic Bunker Services GmbH • Hanwa Co Ltd • Harvest Energy • Ian Taylor & Cia. S.A. • Imset A/S • Indian Oil Corporation Ltd • Infineum UK Ltd • Inspectorate (Suisse) S.A. • International Bunker Industry Association (IBIA) • International Bunker Services K.K. • Intertek Lintec Shipcare Services • Inver Energy (UK) Ltd • Jan de Nul NV • Jessco Maritime Resources Ltd • Jo

Tankers Bergen • Kaanscheepvaart BV • Kenya Ports Authority • KPI Bridge Oil • Kuwait Petroleum Co • Kuwait Petroleum Italia • Limabase International Investment Ltd • Lloyd's Register • LQM Petroleum Services Inc. • Lukoil • Machalis International Ltd • Maritime Agency Bunker A/S • Maritime Bunkering Ltd • Mashreq Petroleum • Middle East Energy • US Military Sealift Command • Minerva Bunkers • Ministry of Energy and Energy Industries of Trinidad & Tobago • Multi Service Corp • Naghimarine • Nautical Supply International Ltd • Neste Oil Ltd • Nigerian Ports Authority • Northern Energy & Supply AB • Norwegian Oil Trading A/S • NT Marine • Nynas UK AB • OceanConnect A/S • OceanConnect (UK) Ltd • OceanConnect Marine Inc. • Oldendorff Carriers GmbH & Co. KG • Oman Oil Marketing Co SAOG • Omega Energy • Oryx Iberia S.A.U. • OW Bunker & Trading A/S • OW Bunker Canary Islands • OW Bunker Chile • OW Bunker China • OW Bunker Germany • OW Bunker Malta Ltd • OW Bunker Middle East • OW Bunker Worldwide • Pacific Basin Shipping • Peninsula Petroleum A/S • Peninsula Petroleum Brokers Ltd • Peninsula Petroleum South America S.A. • Petrobras Brasileiro • Petrobras Bunkering • Petrobras Europe Ltd • Petrogal S.A. • Petrojam Ltd • Petromoc SARL • Petrotex (UK) Ltd • Polarcus DMCC • Preem Petroleum AB • Public Works and Government Services Canada • Pumangol Bunkering Lda • Qatar Petroleum • Repsol Trading S.A. • Repsol-YPF Trading & Transporte S.A. • Sami S.A. • Scandinavian Bunkering A/S • Sea Bunkering International BV • Seabridge Bunkering Pte Ltd • SeaTec UK Ltd • Seatrade Reefer Chartering NV • Seychelles Petroleum Co. • Shell International Trading • Shell Marine Products • Shell Trading & Shipping Co. • Socar Trading S.A. • Sociedad Portuaria Regional de Santa Marta • SOCOMET Bunkering • South African Bunkering & Trading • ST Shipping and Transport Pte Ltd • State Trading Organization PLC • Statoil ASA • Stena Bulk AB • Stena Oil AB • Sullivan Shipping Agencies Ltd • Teekay Shipping • Tel Energy Ltd • TOTSА/CSSA • TOTSА Total Oil Trading S.A. • Total Petrochemicals USA Inc. • TOTAL RM - Marine Fuels • Total UK Ltd • Tramp Oil & Marine Ltd • Tramp Oil Fuel Supplies • TU Berlin • Turkish Petroleum International Co. • United Arab Shipping Co. • United Fuel Services GmbH & Co KG • University of Oxford • Veritas Petroleum Services Europe B.V. • Vilma Oil Consulting • Wallenius Wilhelmsen Logistics A/S • Western Bulk Carriers A/S • Wilhelmsen Bunkers A/S • Wilhelmsen Premier Marine Fuels A/S • World Fuel Services Europe • Wrist Bunker Supply GmbH • Wrist Worldwide Trading GmbH • YPF S.A. • Zeba Maritime Co.



'A very good intensive course that covers a great variety of subjects, and all of them very useful. Has been a pleasure to attend this course led by a expert team'

Sakhalin Energy (Russia)

PETROSPOT ACADEMY

The *Oxford Bunker Course* - the **cornerstone of a successful career in the bunker industry**

Petrospot Limited | Petrospot House | Somerville Court
Trinity Way | Adderbury | Oxfordshire OX17 3SN | England

Tel: +44 1295 814455 | Fax: +44 1295 814466
Email: sales@petrospot.com | Web: www.petrospot.com