

# MIDDLE EAST BUNKERING CONVENTION 2020

## Conference Programme

### WEDNESDAY 5 FEBRUARY 2020

#### Opening Address:

- Eng. Mohammad Ali Albastaki, Director, Marine Anchorage Operations Department, Dubai Maritime City Authority

#### Session One – The bigger picture – adapting to IMO 2020 in challenging times

This session will provide useful context to the introduction of the 0.50% global sulphur cap by offering an outlook for the shipping and bunkering industries in 2020, covering issues such as marine fuel supply and demand, shipping acquisition and financing trends, refining trends, commodity flows and energy markets, and geopolitical issues.

#### Keynote speech:

- Cem Saral, CEO, Cockett Group
- Adrian Tolson, Senior Partner, BLUE *Insight*, Blue Communications
- Kevin Oates, Managing Director, Marine Money Asia Pte Ltd
- Paola Rodriguez-Masiu, Senior Oil Market Analyst, Rystad Energy
- Robin Meech, Marine & Energy Consulting Ltd

#### Session Two – IMO 2020 fuel availability – what does the supply landscape look like?

This session will assess IMO 2020 compliant fuel availability at regional and global ports and look at the refining infrastructure that is in place to support the massive global switch to low sulphur marine fuel. Will owners and operators be able to buy the grades of fuel where they want and in the volumes that they want, and what is the future for HSFO? Is the fuel supply chain fully in place, including terminal storage and barging? What is the outlook for scrubber uptake and why has this technology polarised industry opinion?

- Sean Burgin, Team Leader, Glander International Bunkering
- Apurva Mali, Sales Manager, Masc Co.
- Sonnich Harreby Thomsen, Managing Director, Sing Fuels
- Roger Clasquin, Chief Commercial Officer, RAK Ports
- Caroline Spin, Commercial Director, Uniper Energy

#### Session Three – What are the post-2020 commercial realities for the marine fuels sector?

This session will look at the commercial realities of IMO 2020, and will assess the evolving roles of physical suppliers, traders and brokers. Is the marine fuel supply industry set for further contraction and will different fuel procurement processes come to the fore i.e. online platforms? How will the industry respond to buyers' requests for extended credit lines as fuel costs rise and are sellers under increased scrutiny from their lenders?

- GP Global, TBC
- Neil Lamerton, CEO, Sales Manager, LQM Petroleum Services
- Colin Holloway, Global Head, Technical, Cockett Group

#### Session Four – IMO 2020-compliant fuels – the questions buyers should be asking

This session will look at the characteristics and behaviour of the new very low sulphur fuel oils, addressing issues such as compatibility, commingling and stability. What tests and other forms of protection are available to buyers concerned about fuel quality? What steps should owners and operators take to address onboard fuel management? Speakers will also discuss fuel sampling, the use of mass flow meters and the evolving role of the marine surveyor in the bunker delivery process.

- Gunnar Kjeldsen, Business Development Manager, Bureau Veritas
- Wajdi Abdmessih, MD, Seahawk Services
- Chris Turner, Manager, Bunker Quality & Claims, Integr8
- Peter Valles, General Manager, Marine Survey & Inspection, Inchcape Shipping Services, Dubai

### THURSDAY 6 FEBRUARY 2020

#### Session Five – What are the potential legal and regulatory issues the marine fuels industry should consider in a post-IMO 2020 world?

This session will focus on compliance with and enforcement of the IMO 2020 regulation. What will be the role of flag States and Port State Control in enforcement and what do we know about the penalties for non-compliance? Experts will also discuss the use of FONARS and will consider how owners/operators and fuel sellers can take steps to protect themselves against fuel quality claims and disputes over scrubber operations in their terms and conditions and charter party agreements.

- Majid Obaid Bin Bashir, Chairman and Secretary General, Emirates Arbitration Centre
- James Kennedy, Legal Director, Preston Turnbull LLP
- Mark Lakin, Senior Associate, Stephenson Harwood Middle East LLP
- Natalie Jensen, Managing Associate, Ince Dubai
- Richard Strub, Partner, HFW

#### Session Six – What next? Now 2020 has happened, what are the new challenges and opportunities ahead for the regional and global marine fuels market?

#### Panel discussion featuring input from:

- BLUE *Insight*
- LQM Petroleum Services
- Marine Energy Consulting
- Integr8

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