

DAY ONE: MONDAY 5 MARCH 2018	
08:00	Course Registration
08:30	Introduction/Administration <i>Llewellyn Bankes-Hughes, Managing Director, Petrosport Limited</i> Course Director: <i>Nigel Draffin, Technical Consultant, Lecturer & Author, Past Chairman of IBIA</i>
08:40	Bunker Planning <ul style="list-style-type: none"> Voyage costing Deviation
09:10	Inquiry Planning <ul style="list-style-type: none"> Bunker Planning Exercise Bunker Deviation Exercise
10:15	<i>Networking Coffee Break</i>
10:30	Elements of Costing
10:55	Product Pricing Exercise
11:20	Categorisation of Buyers and Sellers <ul style="list-style-type: none"> Charter Types Crew and Agent
11:50	Terms and Conditions <ul style="list-style-type: none"> Bunker Clauses
12:15	<i>Networking Lunch Break</i>
13:15	Terms and Clauses Exercise
13:45	Credit: <ul style="list-style-type: none"> Cash Flow Security Credit Reporting Credit Insurance
14:15	Credit Exercise Buyer
	Credit Exercise Seller
14:45	Specifications <ul style="list-style-type: none"> ISO and CIMAC Buyers Specs
15:10	<i>Networking Coffee Break</i>
15:25	Procedures <ul style="list-style-type: none"> ISO SBP SS600 QMBS SS524
15:40	Hedging Basics
16:30	Regulations
17:00	Day One Test
17:15	Close of Day One

DAY TWO: TUESDAY 6 MARCH 2018	
08:30	Banking Payments
08:55	Measurement Calculations <ul style="list-style-type: none"> Errors
09:35	Measurement Exercise – Part 1
	Measurement Exercise – Part 2
	Measurement Exercise – Part 3
10:35	<i>Networking Coffee Break</i>
10:50	Mediation, Arbitration, etc. <ul style="list-style-type: none"> Arrest and Liens
11:20	Claims <ul style="list-style-type: none"> Notice Time Bars Limitation Evidence Referee Analysis Mitigation
12:20	<i>Networking Lunch Break</i>
13:20	Claim Exercise
14:00	De-bunkering
14:25	<i>Networking Coffee Break</i>
14:35	A View of The Future <ul style="list-style-type: none"> Products Supply Demand Alternative Fuels Major vs Independent
15:25	Day Two Test
15:35	Certificates and Close