

## Book Review: Commercial Practice in Bunkering

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Nigel Draffin is author of Commercial Practice in Bunkering

A veteran in the bunkering industry has published a new book on bunkering which examines the whole spectrum of the marine fuel business.

"Commercial Practice in Bunkering is a valuable source of information and guidance on the process and methods of buying and selling bunker fuels," said Petrosport, the publisher of the book.

"It assumes a little knowledge of ships, commerce and marine fuel and is intended as a ready reference for those who need to understand how the commercial side of the business really works."

The book, written by Nigel Draffin, has examples of clauses drawn from real contracts and practical advice on how to navigate around them. There is also a chapter on the costs and potential financial penalties of increasingly stringent international environmental regulations.

It takes the reader through the enquiry, pre- and post-fixing, ownership profiles and responsibilities, sellers' terms and conditions, finance, and the use of bunkering software and the Internet, while also covering defaults, claims and debunkering.

It will also explain and compare the latest edition of ISO 8217:2010 with its predecessor, ISO 8217:2005.

Draffin, who has over 45 years in shipping and over 25 years with the commercial bunker market, is a founder member of the International Bunker Industry Association (IBIA).

Further, Draffin is the co-ordinator of IBIA's Education Working Group and author of IBIA's Basic Bunkering Course. Draffin is also a senior broker and technical director of US-based bunker broker LQM Petroleum Services.

Commercial Practice in Bunkering is Draffin's fourth title on bunker fuels, following An Introduction to Bunkering (2008), An Introduction to Fuel Analysis (2009) and An Introduction to Bunker Operations (2010).

The book costs \$100 / £60 / €65 and more details can be found on the website: [www.petrosport.com](http://www.petrosport.com)